



## British Columbia's Dealmakers of the Year Awards

ACG<sup>®</sup> British Columbia

## Call for Nominations - Dealmaker of the Year Category

**Deadline for Nominations: October 7th, 2019**

**Dealmakers Celebration: October 30th, 2019**

The Dealmakers of the Year Awards is Vancouver's premier annual event recognizing successful transactions in the M&A middle market. We are pleased to present awards to individuals and firms who have demonstrated the entrepreneurial skills and the diligence necessary to build a company's value and complete a successful exit transaction.

Taking place on **Wednesday, October 30th, 2019** at the **Fairmont Waterfront Vancouver**, Dealmakers is the opportunity to celebrate the achievements of British Columbia's M&A professionals and acknowledge industry excellence.

The Master of Ceremonies for the evening will be Canadian Comedian, **Erica Sigurdson**, who has been twice nominated for a Canadian Comedy award and regularly contributes—both in writing and performing—for CBC Radio's The Debaters, The Current, and Definitely Not The Opera. The evening will commence with a Cocktail Reception at 5:30pm, followed by the Dinner Program at 6:30pm, then Dessert & Networking at 8:00pm to complete the evening. This is sure to be a wonderful evening of celebration, awards, networking and fun.

### Dealmaker of the Year Nomination and Selection Criteria

The Dealmaker of the Year Award focuses on recognizing the contribution of an outstanding dealmaker who has driven the corporate growth strategy through a series of accretive acquisitions, mergers and/or divestitures.

#### **Nomination Criteria**

- Private corporation or fund based in British Columbia
- Serial dealmaker, having executed a series of transactions key to achieving the organization's growth strategy
- Focus will be on transaction activity over the last two to three years ,including significant activity in 2018, in any region
- Transaction activity may include acquisitions, mergers, strategic divestitures, joint ventures and strategic alliances
- Nominees must be a CEO or senior deal executive within the organization responsible for deal strategy and execution.

### **Selection Criteria**

- Demonstrated increase in shareholder value attributable to transaction activity
- Success relative to competitors and peers in prevailing market conditions
- Improved market position
- Creative structures, strategies or deal terms contributing to transaction value and/or risk mitigation
- Significant financial benefits as a result of the transactions (i.e. larger transactions weighted more heavily)

As part of the nomination and selection process, each nominator will be contacted by a member of our Dealmakers Committee to ensure we have a clear understanding of the transactions and the dealmaker's role in them prior to making a final decision. All nominees will be recognized at the event.

Please complete and submit the nomination form below by **Monday, October 7th, 2019** to [vancouver@acg.org](mailto:vancouver@acg.org).

For event details, registration information and a list of past Dealmakers of the Year Award Recipients, please visit: [www.acgbcevents.com/dealmakers-awards/](http://www.acgbcevents.com/dealmakers-awards/)

If you have any questions, please contact the ACG Office at 1.778.835.8692 or email [vancouver@acg.org](mailto:vancouver@acg.org).



## 2019 Dealmaker of the Year Nomination Form

**Deadline for Nominations: October 7th, 2019**  
**Dealmakers Celebration: October 30th, 2019**

I nominate \_\_\_\_\_  
for the 2019 ACG BC Dealmaker of the Year Award.

**Nominee Information:**

Company/ Fund: \_\_\_\_\_  
Title: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Email: \_\_\_\_\_  
Address: \_\_\_\_\_

Please provide a brief biography of the Nominee – maximum 250 words:

Describe the Nominee's role in the organization as it relates to deal making – maximum 100 words:

List the transaction activity with associated time periods:

Transaction 1: \_\_\_\_\_ Year: \_\_\_\_\_

Transaction 2: \_\_\_\_\_ Year: \_\_\_\_\_

Transaction 3: \_\_\_\_\_ Year: \_\_\_\_\_

Transaction 4: \_\_\_\_\_ Year: \_\_\_\_\_

Transaction 5: \_\_\_\_\_ Year: \_\_\_\_\_

Please state why you feel the Dealmaker should receive the Dealmaker of the Year Award. **Comments should include how this Dealmaker has driven corporate growth for the organization and focus on the nomination / selection criteria outlined above.** Maximum of 750 words; supporting documents will be accepted and are in addition.

**Nominator Information:**

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Please email your nomination by October 7th, 2019 to [vancouver@acg.org](mailto:vancouver@acg.org)