

The logo features a blue and green background with a city skyline. The text 'British Columbia's Dealmakers of the Year Awards' is written in white. The ACG logo is at the bottom right.

British Columbia's Dealmakers of the Year Awards

ACG[®] British Columbia

Call for Nominations - Dealmaker of the Year Category

Deadline for Nominations: November 20, 2020
Dealmakers Announcement: December 10th, 2020

The Dealmakers of the Year Awards is Vancouver's premier annual award recognizing successful transactions in the M&A middle market. We are pleased to present awards to individuals and firms who have demonstrated the entrepreneurial skills and the diligence necessary to build a company's value and complete a successful exit transaction. Dealmakers is the opportunity to celebrate the achievements of British Columbia's M&A professionals and acknowledge industry excellence.

Dealmaker of the Year Nomination and Selection Criteria

The Dealmaker of the Year Award focuses on recognizing the contribution of an outstanding individual dealmaker who has contributed significantly to the prosperity of BC middle market companies through dealmaking.

Nomination Criteria

- Serial private company, middle market deal community participant resident in BC, having contributed significantly as principal or advisor to the prosperity of BC middle market companies through M&A, divestitures, joint ventures or strategic alliances
- Focus will be on transaction activity over the last two to three years, including significant activity in 2020
- Nominees may be a business owner, executive, transaction advisor, or financier/investor
- Nominees are to be individuals, not firms or companies more generally

Selection Criteria

- Demonstrated increase in shareholder value attributable to transaction activity
- Success relative to competitors and peers in prevailing market conditions
- Improved market position for his/her company or clients
- Creative structures, strategies or deal terms contributing to transaction value and/or risk mitigation
- Significant financial benefits as a result of the transactions (i.e. larger transactions weighted more heavily)

Submission Format

- Nominating a dealmaker can be done in writing by using the attached form below or through a discussion with a member of our nominating committee. To perform a verbal submission please email vancouver@acg.org to schedule a discussion with a member of our nominating committee.

As part of the nomination and selection process, each nominator will be contacted by a member of our Dealmakers Committee to ensure we have a clear understanding of the transactions and the dealmaker's role in them prior to making a final decision.

Please complete and submit the nomination form below by **Friday, November, 2020** to vancouver@acg.org.

If you have any questions, please contact the ACG Office at vancouver@acg.org.



2020 Dealmaker of the Year Nomination Form

Deadline for Nominations: November 20, 2020
Dealmakers Announcement: December 10th, 2020

I nominate _____
for the 2020 ACG BC Dealmaker of the Year Award.

Please note the nomination process can be done in writing by using the form below or through a discussion with a member of our nominating committee. To perform a verbal submission please email vancouver@acg.org to schedule a discussion with a member of our nominating committee.

Nominee Information:

Company/ Firm/
Fund: _____
Title: _____
Phone: _____
Email: _____
Address: _____

Please provide a brief biography of the Nominee – maximum 250 words:

Describe the Nominee's role as it relates to deal making – maximum 100 words:

List the transaction activity with associated time periods:

Transaction 1:	_____	Year: _____
Transaction 2:	_____	Year: _____
Transaction 3:	_____	Year: _____
Transaction 4:	_____	Year: _____
Transaction 5:	_____	Year: _____

Please state why you feel the Dealmaker should receive the Dealmaker of the Year Award. **Comments should include how this Dealmaker has driven prosperity for his/her company or clients and focus on the nomination / selection criteria outlined above.** Maximum of 750 words; supporting documents will be accepted and are in addition.

Nominator Information:

Name: _____
Company: _____
Phone: _____
Email: _____

Please email your nomination by November 20, 2020 to vancouver@acq.org